

LASER TECHNOLOGY INTEGRATION
Sample Outline

8:00 a.m. – 11:00 a.m.

MEETING - CONSULTANT WITH ENTIRE TEAM

- INTRODUCTION OF LASER SCIENCE
- CLINICAL BENEFITS USING THE LASER
- SOFT TISSUE PROCEDURES PERFORMED BY THE LASER
 - TREATMENT IDENTIFICATION
 - INTEGRATION INTO TREATMENT PLAN WITH THE JP PHILOSOPHY
- SITUATION EXPLANATION
 - UNDERSTANDING THE VALUE OF SERVICE FOR TEAM AND FOR PATIENTS
 - PATIENT ENROLLMENT
 - ADVANCED COMMUNICATION SKILLS FOR INCREASED CASE ACCEPTANCE
- MARKETING ENHANCEMENT
 - TEAM EFFORT
 - FEE DETERMINATION
 - PROCEDURE CODES

HANDS-ON WORKSHOP ENTIRE TEAM

- CLINICAL SIMULATION PROFICIENCY
 - LASER SAFETY REVIEW
 - STERILIZATION
 - CLEAVING

11:00 a.m. – 12:30 p.m.

LASER APPLICATION (SELECTED TEAM MEMBERS)

- LASER PRACTICE ON TEAM MEMBERS OR EACH OTHER

12:30 p.m. - 1:00 p.m. **LUNCH**

1:00 p.m. – 4:15 p.m. **HYGIENISTS AND SELECTED PERIO THERAPY PATIENTS (SEE BELOW)**

HYGIENIST AND PATIENTS

1:00 p.m. - 2:30 p.m.

1:15 p.m. - 2:45 p.m.

HYGIENIST AND PATIENTS

2:30 p.m. - 4:00 p.m.

2:45 p.m. - 4:15 p.m.

4:15 p.m. – 4:45 p.m.

CLOSING DISCUSSION

- ACTION PLANS FOR SUCCESSFUL IMPLEMENTATION